

SOFTWARE PRICE SHEET

Effective 1/1/2002, Revised 4/1/2002

Current prices for our software applications are listed below. Please note that we are having a 'MAPICS, Inc. User Conference' special for the months of April, May and June 2002. Applications licensed during this time are discounted as much as 33%.

Our philosophy on software pricing is to keep it simple.

- There are no tier-based prices. Pricing is based per AS400 installation.
- There are no upgrade prices.
- There are no high initial purchase prices.
- Pricing is mainly done via the establishment of an annual licensing fee. An initial 3-year licensing agreement is required.

Application	Initial Purchase Price*	Annual Licensing Fee*	Discounted Initial Purchase Price	Discounted Annual Licensing Fee	Total 3 Year Cost	Total Discounted 3 Year Cost	Three Year \$ Savings and Savings %
ERP ToolBox™**	\$1,000	\$500	\$500	\$500	\$2,000	\$1,500	\$500; 25%
Real Time Planning™	\$0	\$5,000	\$0	\$3,500	\$15,000	\$10,500	\$4,500; 30%
Simple 'e'™	\$0	\$3,000	\$0	\$2,000	\$9,000	\$6,000	\$3,000; 33%

* Note: Reflects current pricing. Etcetera TechKnowledgies Corporation reserves the right to increase published prices without notice. However, once subscribed, the annual subscription rate will not increase during the length of contract nor will the rate increase by more than 10% in a given year.

** Note: The ERP ToolBox™ requires an initial purchase price as well as an annual licensing fee in the first year.